

INCENTIVE TRAVEL PROGRAM ..... **Vietnam \*\*\*\***

**NEW PATHS AWAIT YOU !**



✧ Description of itinerary : **HO CHI MINH City ( 1N ) – CU CHI Tunnels - Mekong Rivers / MY THO – CAN THO ( 1N ) – DANANG – HOIAN Ancient Town ( 2N ) – HANOI ( 1N ) – HALONG BAY ( 1N )**

**--- 7 days / 6 nights ---**

Date	From	To	Itinerary
Day 1	<b>ARRIVAL &amp; OVERNIGHT IN HO CHI MINH CITY</b> (plane, car, boat, tricycle)		<p>Arrival in <b>Saigon</b> or <b>Ho Chi Minh City</b> in the morning (I suppose).                      Special welcome by <b>Vietnamese girls wearing in traditional cloths</b> all warmly with colourful garlands, cold water and wet handkerchiefs to everybody, a moment of courtesy meeting then self-introduce with <b>Indochina Incentive House's</b> representative and tour guides the meeting point's Tan Son Nhat Airport. Saigon or <b>Ho Chi Minh City</b>, a young city with the age of more than 300 years, a center of culture, education, commerce and tourism of Vietnam, the biggest city of Vietnam mix with the West and the Orient, and once known as the "<b>Pearl of Far East</b>".                      Express check-in with welcome-drink and room-keys are being available. After check-in, take your time to have a moment of resting after a long flight.                      After that, enjoy city tour with its highlights by <b>the rickshaws</b> – a typical transport personally with a very traditional style. First stop at <b>Neo-Roman Notre Dame Cathedral</b> - one of the most splendid and typical of the beautiful French-built churches in Ho Chi Minh city, next <b>Municipal Post Office</b> - Saigon's French-style main post office to admire and take photos of its nice architecture that is one of the HO CHI MINH City's symbolizing images. Later, pass by <b>Ho Chi Minh City People Committee</b> (also the <b>old French City Hall</b> before 1975), and <b>Municipal Theatre</b> built in 1899. Now transfer to downtown and visit to <b>Ben Thanh Market</b> in the heart of Saigon with how many things are available for your choice.  <b>Dinner</b> : Evening is the time of <b>Cultural Show-Dinner</b>, is an interesting welcoming dinner in a garden-riverside <b>restaurant</b> buffet, included drink ( 1/2 bottle of wine or 2 cans of beer or 2 cans of soft-drink per pax, free-flow of mineral water, tea and coffee ). Take a private boat which <b>to be rent exclusively for the group, 1 hour</b> cruising to <b>Binh Quoi tourist village</b>, and enjoy a <b>traditional show of wedding ceremony</b> before having dinner on the <b>riverside restaurant</b> with a very pleasant setting. The show will tell you the Southern Vietnamese traditional wedding with</p>

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			<p>folk music and classic melodies, rites expressing Vietnamese humanity, a cup of reception herbal tea is good beginning to wake-up your mind for a night show.</p> <p>Then back to your hotel by bus. Let's imagine then amazing of <b>gift incentive</b> ( <i>just a surprising gift to everybody : may be a doll by woodcarving of Vietnamese girl wearing national dress</i> ) which placed somewhere in the room, enjoy your stay.</p> <p><b>Suggested night activities</b> include a round of Vietnamese therapy massage <b>or</b> a round of Beauty make-up <b>or</b> just lazing around with a tropical cocktail / Vietnamese beer in an elegant hotel-bar. Extra surcharge : <b>TBA USD/Pax</b></p> <p><b>A wow factor</b> as a glass of champagne in a nice place should be in the Marina of Saigon River, transfer to Marina on early half hours of your next river cruising tour, welcoming lion-dragon dance in jolly noises &amp; hollow drum-beat then enjoy a glass of champagne during the nice views of Saigon River and surroundings. Extra surcharge : <b>TBA USD/Pax</b></p> <p><b>Night tour (over 10 Paxs only)</b> : For the youth or young people in the mind, an exciting tour ( max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</p> <p>Extra surcharge : <b>TBA USD/Pax</b> Inclusive of escorted guide &amp; transfers only, fees on the spots to be paid by your own (D)</p> <p><b><u>BREAK DOWN PRICES : (in U.S dollar)</u></b></p> <ul style="list-style-type: none"> <li>- TRANSFER &amp; TOUR GUIDE: <b>US\$ TBA /pax</b></li> <li>- TOURS, RISKSHAWNS, BOATS &amp; CULTURAL SHOW: <b>US\$1 TBA /pax</b></li> <li>- DINNER : <b>US\$ TBA /pax</b></li> <li>- DRINK DURING MEAL &amp; EN ROUTE : <b>US\$ TBA /pax</b></li> <li>- GIFT INCENTIVE : <b>US\$ TBA /pax</b></li> <li>- HOSPITALITIES / WELCOMING SERVICES, NIGHT SHOW : <b>US\$ TBA /pax</b></li> <li>- ACCOMODATION incl ABF: <ul style="list-style-type: none"> <li>- luxury Hotel 5 stars <b>US\$ TBA /DBL or TWN or SGL room</b></li> <li>- very good Hotel 5 stars <b>US\$ TBA / DBL or TWN or SGL room</b></li> </ul> </li> </ul> <p>NOTE: Check in time at 14.00. Early check in will be half or full charge of the hotel rates depending on that time.</p>
Day 2	HO CHI MINH CITY	CAN THO (by A/C car 175km, motor river-boat & rowing-boat) OVERNIGHT IN CAN THO	<p>After breakfast, check-out for a fantastic excursion to Mekong Rivers, overland 70 kilometers to <b>My Tho town</b> - the "Gateway of Mekong River and its Delta" short stopover at <b>Cao Dai Temple</b> in Ben Luc town, a very specific religion of countrymen in Mekong Delta which combines <b>Buddhism, Christianity, Taoism and Confucianism</b>, and <b>native Vietnamese spiritualism</b>. Mekong Delta - the rice granary of Vietnam and has vast areas of durian, mango, rambutan and other delicious tropical fruit trees.</p> <p>Arrival My Tho and transfer to the bank of Mekong River, take a motor river-boat which <b>to be rent exclusively for the group</b> then crossing <b>the Upper River</b> and cruising along <b>Tan Long Peninsula</b>, let's enjoy this golden moment to relax the verdant luxuriant sceneries of the watery region, taste very fresh coconut milk, disembark and visit a island, stop-over a <b>handicraft village</b> that produces household items from materials of <b>coconut trees</b>. Walking on the quite country roads, you will reach to local lush orchards, taste delicious fresh fruits, drink hot tea with honey during the traditional melodies and folk music surround you. From here you can observe the life of the Mekong River Delta, the main source of rice and many other agricultural products of Vietnam. Enjoy also a short tilbury carriage tour on the village road. Take boat trip along the canal network with a bit of <b>adventure mood</b> in Ben Tre Province to visit a bee farm and then a <b>coconut candy workshop</b>. Till now rivers and artificial canals are an important circulation system of the</p>

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			<p>Mekong Delta.</p> <p>Finally, a short walk to <a href="#">the planting site</a> on the <a href="#">most rich rice-field</a> of village, where you will enjoy ploughing and rice planting thru a live instruction of tour guides and local farmers. The farmers will lead you how to plough, sow, properly cultivate and grow rice, etc., on a real <a href="#">rice-field</a> with the <a href="#">age-old farming tools</a>, you can able communicating with local farmers then <a href="#">do yourself how to cultivate</a> and <a href="#">take care of rice</a> from germinate till harvest.</p> <p><b>Lunch:</b> A taste of delicate collation before lunch on the shady isle garden with the specialities fresh fruits on surroundings, drinks hot or iced tea cup with garden-honey during the jolly country-music and its songs .... It is a moment to fall in love to tranquil nature, exquisite countryside of Mekong Rivers &amp; Delta. Set menu lunch in <a href="#">a garden restaurant</a> with the specialties of the Mekong Delta and its Rivers, included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee ).</p> <p>Then go straight to <a href="#">the centre of Mekong Delta</a>. Slow-down for photo and picturings, set-off and a moment on peak of <a href="#">My Thuan bridge</a> for gaze away out to rivers &amp; delta, it is a longest and most beautiful bridge of Vietnam measuring 1,600m across <a href="#">the Upper River</a>. Cross <a href="#">Lower River</a> by big ferry to reach <b>Can Tho</b> – the capital of Mekong Delta.</p> <p>Arrival in Can Tho, special welcome in hotel with <a href="#">light cocktail</a>, check in <b>VICTORIA CAN THO HOTEL</b> then take your time to free at leisure, enjoy yourself the romantic and pleasant views of Vietnam countryside. Nothing is more refreshing than a view to the sun that is about setting in the horizon, sight and sound by the riverside at sunset, and salubrious countryside breeze, which blows over..are indeed soothing and invigorating.</p> <p><b>Dinner</b> : Group-dinner buffet inside <b>VICTORIA CAN THO HOTEL</b>, the night – views are uniquely of romantic intersection-rivers, included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee )</p> <p>Let's imaging then amazing of <a href="#">incentive gift</a> ( <i>just a surprising gift to everybody : may be a small lacquerware box for contain family valuables</i> ) which placed somewhere in the room, enjoy your stay.</p> <p><i><b>Suggested night activities</b> include a round of Vietnamese therapy massage <b>or</b> a round of Beauty make-up <b>or</b> just lazing around with a tropical cocktail / Vietnamese beer in an elegant hotel-bar.Extra surcharge : <b>TBA USD/Pax</b>.</i></p> <p><i><b>Night tour (over 10 Paxs only)</b> : For the youth or young people in the mind, an exciting tour ( max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</i></p> <p><i>Extra surcharge : <b>TBA USD/Pax</b> Inclusive of escorted guide &amp; transfers only, fees on the spots to be paid by your own (B, L, D)</i></p> <p><b><u>BREAK DOWN PRICES : (in U.S dollar)</u></b></p> <ul style="list-style-type: none"> <li>-TRANSFER &amp; TOUR GUIDE: <b>US\$ TBA /pax</b></li> <li>-ENTRANCE FEES, TOURS, BOATS : <b>US\$ TBA /pax</b></li> <li>-LUNCH : <b>US\$ TBA /pax</b></li> <li>-DINNER : <b>US\$ TBA /pax</b></li> <li>-DRINK DURING MEALS &amp; EN ROUTE : <b>US\$ TBA /pax</b></li> <li>-GIFT INCENTIVE : <b>US\$ TBA /pax</b></li> <li>-HOSPITALITIES / SERVICES EN ROUTE &amp; WELCOMING : <b>US\$ TBA /pax</b></li> <li>-ACCOMODATION incl ABF:</li> </ul>

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			- luxury Hotel 4 stars <b>US\$ TBA /DBL or TWN or SGL room</b>
Day 3	<b>CAN THO</b> - ( by A/C Car 175 km, Motor-river boat ) <b>HO CHI MINH CITY</b> - ( By Plane 1 hour ) <b>DANANG</b> - ( by A/C Car 30 km ) <b>HOIAN ANCIENT TOWN</b>  <b>OVERNIGHT IN DANANG OR HOIAN</b>		<p>This morning, after breakfast, transfer to the pier then embark on the elegant traditional Mekong wooden ship, and cruising during sunrise, visit <b>Cai Rang floating market</b>. Explore the treasures, strange-looking views of thousands rowing boats / river-motor boats are dealing and business on Mekong Rivers, the most busy water-ways and a typical interesting natural views of Mekong Delta. Cruising back to your hotel/resort, a moment of resting, check-out then travel by bus to the City, stop-over <b>Ninh Kieu wharf</b> on the bank of Lower river – is a beautiful city garden where hundreds of shuttle-boats are waiting the passer-by. A good and memorable Group-picture should be take place, visit a <b>Khmer Pagoda</b> to have a glimpse of <b>National Cambodian</b>, then a <b>superb ancient house</b> once a setting for <b>the famous French film "L'amant"</b>, the house is dated 1800s with baroque details... (if enough time).</p> <p>Drive back to <b>Saigon</b>, and straight-up to the airport for a flight to Danang by <b>VN326</b> at <b>17.30 - 18.40</b>.</p> <p><b>Lunch</b> : would be a <b>local garden-riverside restaurant</b> on the way back to <b>Ho Chi Minh City</b>, set menu with high-class food, included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee )</p> <p><b>Danang</b> - touristy land in the central Vietnam, an ancient land closely connected with cultural traditions, mixing the famous beautiful sites and white sand beaches.</p> <p>Transfer to your beach resort in the countryside of <b>Danang</b> or <b>Hoian ancient town</b> for check-in and overnight. <b>Hoian ancient town</b> - lies on the banks of the <b>Thu Bon River, 30 km south of Danang</b>, has a distinct Chinese atmosphere with <b>low, tile-roofed houses</b> and <b>narrow streets</b>; the original structure of some of these streets still remains almost intact. Occupied by early western traders, Hoi An was one of the major trading centers of Southeast Asia in <b>the 16th century</b>. All the houses were made of rare wood, decorated with lacquered boards and panels engraved with Chinese characters, its pillars were also carved with ornamental designs.</p> <p>Take time to free-easy until <b>buffet themed dinner</b> inside your resorts.</p> <p><b>Dinner</b> : There is a impressed <b>buffet themed dinner</b> inside your beach resorts, included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee ). <b>Pre-dinner cocktail</b> are served at reception-hall where the fresh flower &amp; Vietnamese girls in traditional suite welcome then lead you to the main hall of restaurant while attractive music from tradition musical instruments. A traditional music band will sow in your mind the most memorable moments of lifetime thru the folk-music, folk-singers, folk-songs of Vietnamese &amp; western melodies. Before dinner, we will enjoy a <b>merry team building game</b>, there is a <b>good incentive gift only</b> will be award to the lucky people who presentative for a sub-group and win a <b>team-game on table</b> before dinner !</p> <p>Free at leisure, enjoy your stay.</p> <p><b>Night tour (over 10 Paxs only)</b> : <i>For the youth or young people in the mind, an exciting tour ( max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</i></p> <p><b>Extra surcharge</b> : <b>TBA USD/Pax Inclusive of escorted guide &amp; transfers only, fees on the spots to be paid by your own ( B, L, D )</b></p> <p><b>BREAK DOWN PRICES : (in U.S dollar)</b></p> <ul style="list-style-type: none"> <li>-TRANSFER &amp; TOUR GUIDE: <b>US\$ TBA /pax</b></li> <li>- AIR TICKET &amp; AIRPORT TAX : <b>US\$ TBA /pax</b></li> <li>- ENTRANCE FEES, TOURS, BOATS : <b>US\$ TBA /pax</b></li> </ul>

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			<ul style="list-style-type: none"> <li>- LUNCH : <b>US\$ TBA /pax</b></li> <li>- THEMED DINNER &amp; PRE-DINNER SERVICES : <ul style="list-style-type: none"> <li>- for luxury Hotel: <b>US\$ TBA /pax</b></li> <li>- for very good Hotel: <b>US\$ TBA /pax</b></li> </ul> </li> <li>- DRINK DURING MEALS &amp; EN ROUTE : <b>US\$ TBA /pax</b></li> <li>- HOSPITALITIES / SERVICES EN ROUTE &amp; WELCOMING : <b>US\$ TBA / pax</b></li> <li>- ACCOMODATION incl ABF: <ul style="list-style-type: none"> <li>- luxury Resort 5 stars: <b>US\$ TBA /SGL room - US\$ TBA /DBL or TWN room</b></li> <li>- very good Resort 5 stars: <b>US\$ TBA / DBL or TWN or SGL room</b></li> </ul> </li> </ul>
Day 4	<p><b>Fullday free at leisure</b></p> <p><b>OVERNIGHT IN DANANG OR HOIAN</b></p>		<p>After breakfast, take your time to free at leisure, you would enjoy yourself a free-care fullday to sun-sea bathing on the unspoiled charming beaches of <b>Non Nuoc beach ( in Danang )</b> or <b>Cua Dai beach ( in HoiAn )</b> or just relax yourself and lazing around to discover <b>Hoi An ancient town</b> by yourself or other independence activities, and happy shopping in the old streets. Let's making the most of unforgettable senses of a restful day truly.</p> <p><b>Lunch</b> : would be held inside your beach resort, there is <b>an à-la-cart meal</b> of 4 main courses at anytime of your personal time ( for groups from 2 paxs at least ), included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee ).</p> <p><b>Dinner</b>: Transfer to a luxury local restaurant which well-decorated by traditional wooden-carvings, <b>a special legendary lion-dragon dance team in jolly noises &amp; hollow drum-beat will welcome you when just arriving</b>, a moment to enjoy the <b>traditional processions</b> together <b>legendary lion-dragon dances</b>. There is just an oriental delight which Vietnamese would just like to share the most merriness and high congratulations to your people, <b>fortune one &amp; oriental souvenir</b> to everybody, <b>a relaxing time ! Set menu dinner</b> with speciality Vietnamese food and included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee )..</p> <p>Back to your resort after dinner, Free at leisure, enjoy your stay.</p> <p><b>Night tour (over 10 Paxs only)</b> : <i>For the youth or young people in the mind, an exciting tour ( max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</i></p> <p><i>Extra surcharge : TBA USD/Pax Inclusive of escorted guide &amp; transfers only, fees on the spots to be paid by your own ( B, L, D )</i></p> <p><b><u>BREAK DOWN PRICES : (in U.S dollar)</u></b></p> <ul style="list-style-type: none"> <li>-TRANSFER &amp; TOUR GUIDE: <b>US\$ TBA /pax</b></li> <li>- LUNCH : <b>US\$ TBA /pax</b></li> <li>- DINNER : <b>US\$ TBA /pax</b></li> <li>- DRINK DURING MEALS &amp; EN ROUTE: <b>US\$ TBA /pax</b></li> <li>- HOSPITALITIES / TRADITIONAL PROCESSION : <b>US TBA /pax</b></li> <li>- ACCOMODATION incl ABF: <ul style="list-style-type: none"> <li>- luxury Hotel 5 stars: <b>US\$ TBA /SGL room - US\$ TBA /DBL or TWN room</b></li> <li>- very good Resort 5 stars: <b>US\$ TBA / DBL or TWN or SGL room</b></li> </ul> </li> </ul>
Day 5	<p><b>HOIAN ANCIENT TOWN</b></p> <p>-</p>		<p>Early wake-up, quick breakfast and transfer to <b>Danang airport</b> for a first flight of day to <b>Hanoi</b> by <b>VN 310 at 08.50-10.00</b>.</p> <p>Arrival Noi Bai Airport in hanoi, drive straight to <b>Halong Bay</b>, 175 km from Hanoi, the highway is smoothly and cost you of <b>3.5 - 4 hours usually</b>, since we have to stop somewhere for the rests or visiting also. Landscapes en route are very</p>

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	DANANG - HANOI - HALONG BAY ( By plane, and A/C Car of 170 km, and 5 hours cruising tour by a big wooden Junk ) OVERNIGHT IN HALONG BAY		<p>interesting with the <a href="#">immense rice-fields</a>, farmers are working in the fields, <a href="#">small and peace villages</a> ...there are the sweet beginnings to talk with then explanation of Vietnam by our tour guides. Alternately, <a href="#">some funny stories</a> or <a href="#">folk-stories</a> will be told and together with the <a href="#">indoor team-games</a> will tickle your groups fancy.</p> <p><a href="#">Ha Long Bay</a> is constituted by 3000 small and big islands of all shapes.</p> <p>In 1994 UNESCO classified <a href="#">Halong Bay</a> as a <a href="#">World Natural Heritage</a> and in November 2000, the World Heritage Committee reconfirmed this classification, your excursion to Halong Bay will re-evaluate the classification of UNESCO to this fairyland.</p> <p>In the book intituled "<a href="#">Wonders of the World</a>" published in 1950. The French marshal <a href="#">Lyautey</a> compared it with <a href="#">Venice rocks</a> in the "<a href="#">Letters of Tonkin and Madagascar</a>" (June 24, 1895).</p> <p>The French novelist <a href="#">Yvonne Schultz</a> did not hesitate to praise the miraculous beauty of this bay:</p> <p><i>All heights and ten thousand forms; imagination, imitation, pagodas, Hindu temples, menhirs, Chinese towers, pieces of chess-board or true immense mountain. And the extraordinary flows simulatng the ruined keeps, the broken down bastions, a succession of palaces with the open belly and tribes of mutilated idols.</i></p> <p><a href="#">Halong Bay</a> is nearly a hidden bay with <a href="#">thousands of limestone islands</a> densely rising from the blue jade water in a sea area of over <a href="#">1500 square kilometers</a>. Its <a href="#">1969 green islands</a> enfeeble the strong winds blowing from the ocean to leave the transparent water of the bay often calm in cool and healthy air. From time to time, sailing Junk appearing and disappearing between the islands make the poetic sight more colorful like sparkling pearls or coral reefs found out in the bay. The beauty of the bay is not monotone, at different positions of viewing, it will astonish viewers with quite different fascinations. In the caves and grottoes of stone islands, visitors will discover and admire how many impressive stalactites and stalagmites. The caves have strange but very accurate names, have their own legends in their names as <a href="#">Thien Cung (Heaven Palace) grotto</a>, <a href="#">Dau Go (Wooden Head) grotto</a>, stop-over to visit the caves, then the sailing Junk to visit around the <a href="#">shapely islets of fighting cock and incense-burner</a>. Continuing to landing in <a href="#">Titop Islet</a>, there are the calm and so clean sand &amp; transparent beaches, somewhat little rocky mountains and <a href="#">a beautiful tall terrace</a>, enjoy sun-sea bathing there that always waits to give you the most wonderful sea bathing in calm, transparent water <a href="#">while the sun is setting down</a>, enjoy yourself the pure breeze, beautiful view of glow of sunset in the sky... is the perfect compensation to the busy days recently.</p> <p><i>High summits are drawn up as a crowd in the sea like many jewels</i></p> <p><i>Bluish tops are dispersed like the falling stars and the pieces in the chessboard of waves. ( By King Lê Thánh Tôn - 1468 )</i></p> <p><b>Lunch</b> : <a href="#">on board</a> with very fresh seafood set menu, included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee ). Light music during lunch as well.</p> <p>After a 5 hour-cruising, the Junk back to Marina then transfer to your beachside hotel for check in ( <a href="#">overnight-on-board is just available for the groups less 68 Paxs</a> ) and a full resting until the time of group dinner inside your hotel.</p> <p><b>Dinner</b> : Is a buffet dinner inside your beachside hotel, included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee ) with the speciality <a href="#">Seafood on Vietnam and International style</a>.</p> <p><b>BREAK DOWN PRICES : (in U.S dollar)</b></p>

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Day 6	<b>HALONG BAY</b> - <b>HANOI</b> ( By A/C Car of 170 km ) <b>OVERNIGHT IN HANOI</b>		<p>After breakfast, we will check-out then drive back to Hanoi - Capital of Vietnam, its legendary beginnings from <b>1,010 to 15th century</b> then before the <b>World War II</b>, after <b>1954</b> as well, is the cradle of <b>Red River Delta civilization</b> with green rice-fields, its Old streets and <b>colonial Quarter</b>, its calm lakes, the shaded boulevards, its verdant public parks and sunny smiles with truly Far-East Asian faces ...Our experienced tour guides will transmit you the most lovely aspects of Hanoi - <b>the ancient city of 1,000 yrs, during the way back</b> Hanoi city.</p> <p>Check-in hotel, a moment of resting then enjoy a quick city tour of Hanoi, let's experienced the basic concepts of political Vietnam currently by visit to <b>the Chairman Palace area</b>, there are <b>Ho Chi Minh mausoleum</b> (outside), <b>Ba Dinh National square</b>, <b>Stilt House</b>; <b>One Pillar Pagoda</b>, a nice group picture should photo in the parade yard of <b>Ba Dinh National square</b> with the great back view of <b>Ho Chi Minh mausoleum</b>.</p> <p>Finally, enjoy an interesting tour by <b>traditional Pedicabs</b>, the <b>small rikshaws</b> will carry you strolling around the <b>Old Quarter and shopping streets</b>, to relax and view to daily-life surrounding or communicating, it is a good way to have a full impression of the city, catch <b>the spirit of Vietnam</b>. Riskshaws will return back at <b>Return-Sword Lake, Ngoc Son - Heroic Temple, But Tower</b>, where you will be fascinating with legendary stories from 600 years, a moment free to enjoy the lovely Hanoi landscapes in the <b>sunset</b> until the time of <b>the water puppet show</b>, a unique art form of Vietnamese, at Thang Long Water Puppet Troupe, you will also experience more about a specific culture in South-East Asia coming from an agriculture of wet rice during the performance.</p> <p><b>Lunch:</b> In restaurant of the <b>SOFITEL METROPOLE HOTEL</b> on Vietnamese or Western set menu, included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee ). It is a nice Palace with its combine architecture of <b>Colonial &amp; classical Vietnam</b>, take your lunch while the oriental elegant spaces surrounding you! There is the speciality Vietnamese food on set menu.</p> <p><b>Dinner :</b> After enjoy water puppet show, a strolling walk along the Lake to <b>the Lakeside Restaurant</b> for <b>an exclusive speciality Farewell-dinner</b>, set menu, included drink ( 1/2 bottle of wine or 2 cans of beer or soft-drink per pax, free-flow of mineral water, tea and coffee ), <b>pre-diner cocktail</b> are served at the ground main hall while thunderous music will lead you to the seats on upstairs for <b>dinner-party</b>, enjoy highclass Vietnamese food. A <b>traditional music band</b> will sow in your mind the most memorable moments of lifetime thru the folk-music, folk-singers, folk-songs and folk-dances of Northern Vietnamese, <b>see-off melodies on Indochina and Western rhythm</b>. We will have <b>the easy surveys and selected forms</b>, lot of <b>award pleasant gifts</b> will be announced for the people were selected thru our forms .... So many happy surprises for our dear friends and much more, be singing in chorus then finally, a <b>latest DVD and album</b> which contain their lovable pictures and noteworthy scenes throughout the itinerary will be <b>the full meaning gift to every</b></p>

Date	From	To	Itinerary
			<p>couple or single!</p> <p><b>Night tour (over 10 Paxs only)</b> : For the youth or young people in the mind, an exciting tour ( max 5 hours) on night is quite tailor-made, go into a dancing club and a local bar to enjoy the night-life.</p> <p>Extra surcharge : <b>TBA USD/Pax</b> Inclusive of escorted guide &amp; transfers only, fees on the spots to be paid by your own (B, L, D)</p> <p><b>BREAK DOWN PRICES : (in U.S dollar)</b></p> <ul style="list-style-type: none"> <li>-TRANSFER &amp; TOUR GUIDE: <b>US\$27/pax</b></li> <li>- ENTRANCE FEES, RISKSHAWES &amp; NIGHT SHOW : <b>US\$ TBA /Pax</b></li> <li>- LUNCH : <b>US\$ TBA /Pax</b></li> <li>- DINNER &amp; PRE-DINNER COCKTAIL : <b>US\$ TBA /pax</b></li> <li>- DRINK DURING MEALS &amp; EN ROUTE : <b>US\$ TBA /pax</b></li> <li>- GIFT INCENTIVES : <b>US\$ TBA /pax</b></li> <li>- HOSPITALITIES / SERVICES EN ROUTE &amp; WELCOMING : <b>US\$ TBA /pax</b></li> <li>- ACCOMODATION incl ABF: <ul style="list-style-type: none"> <li>- luxury Hotel 5 stars: <b>US\$ TBA /SGL room - US\$ TBA /DBL or TWN room</b></li> <li>- very good Hotel 5 stars: <b>US\$ TBA /SGL - DBL or TWN room</b></li> </ul> </li> </ul>
Day 7	<b>FLY BACK HOME FROM HANOI</b>		<p>After buffet breakfast, take time to free at leisure for your independent activities until check-out (at noon), transfer to Noi Bai Airport for a flight back home.</p> <p>It's timely, you have to say <b>good-bye Vietnam</b>. You surely have plentiful memories of <b>the Orient - my countryland</b>. We thank you very much for your choice of our company as your ground handler in <b>Vietnam, Cambodia and Laos</b> on further, be sure all our people are your best friends always and beyond. May we will meet and honoured welcome you have other voyages to Indochina in the days coming, continuing to discover, to experience the endless imposing landscapes, then get the really restful moments in a diversified World and a this colourful Subregion of the Mekong River: <b>VIETNAM – LAOS – CAMBODIA – THAILAND - MYANMAR !</b></p> <p><b>GOOD-BYE &amp; SEE YOU AGAIN ! (B)</b></p> <p><b>BREAK DOWN PRICES : (in U.S dollar)</b></p> <ul style="list-style-type: none"> <li>- TRANSFER &amp; TOUR GUIDE: <b>US\$ TBA /pax</b></li> </ul>

### **BREAK DOWN RATES :**

OFFERED SERVICES	Nett Prices in <b>USD per pax</b> for group over 25 paying Paxs		Notes
	Super Deluxe Hotels	Deluxe Hotels	
- TRANSFERS & TOUR GUIDE	<b>TBA</b>	<b>TBA</b>	
- AIR TICKETS *with its airport taxes	<b>TBA</b>	<b>TBA</b>	economy class
- ENTRANCE FEES, TOURS, RISKSHAWES, BOATS & CRUISINGS	<b>TBA</b>	<b>TBA</b>	
- LUNCHEONS	<b>TBA</b>	<b>TBA</b>	as indicated
- DINNERS & PRE-DINNERS	<b>TBA</b>	<b>TBA</b>	as indicated
- DRINK DURING MEALS & EN ROUTE	<b>TBA</b>	<b>TBA</b>	
- HOSPITALITIES : SERVICES EN	<b>TBA</b>	<b>TBA</b>	



ROUTE, NIGHT SHOWS, TRADITIONAL PROCESSION, MUSIC & WELCOMINGS			
- INCENTIVE GIFTS	TBA	TBA	
- ACCOMMODATIONS in TWN or DBL	TBA	TBA	Including ABFs
- ACCOMMODATIONS in SGL room	TBA	TBA	Including ABFs
- Management fees, services charges *	TBA	TBA	
- <b>GRAND TOTAL</b> (per Pax in TWN or DBL)	TBA	TBA	
- <b>GRAND TOTAL</b> ( per Pax in SGL )	TBA	TBA	
- Visa upon arrival in Vietnam *	TBA	TBA	May arrange by us
<b>Note : The *Items are not including F.O.C.</b>			



<b><u>INCLUSIVE OF:</u></b>	<b><u>EXCLUSIVE OF:</u></b>
<ul style="list-style-type: none"> <li>• Private transportation between areas by A/C vehicle, tricycle, motor-boat, wooden-junk as indicated in the itineraries.</li> <li>• Domestic flights &amp; its airport taxes.</li> <li>• Accommodation based on TWN / DBL or SGL basic R.O.H rooms with daily breakfasts.</li> <li>• Sightseeings, excursions and entrance fees.</li> <li>• Full board in the good local restaurants / inside hotels and drink package during meals as indicated.</li> <li>• Drinking water and cold-handkerchiefs during tour &amp; en route.</li> <li>• Outdoor/Indoor WOW activities, team building/games, traditional music shows, Procession, Pre-dinner cocktails, welcoming music and entertainments, special welcome as indicated.</li> <li>• Incentive Gifts in the staying room and Suggested night activities as indicated.</li> <li>• English or French speaking guides during tours.</li> <li>• A Representant from IndoChina Incentive House during the full stay.</li> </ul>	<ul style="list-style-type: none"> <li>• International flights and airport taxes.</li> <li>• Visa arrangement fees.</li> <li>• Insurances.</li> <li>• Personal expense such as telephone calls, fax, laundry, other meals and drinks, and highlights, sightseeings or activities which are not indicated in the programs.</li> <li>• An extra fee for German / Italian / Spanish / Russian speaking guides.</li> <li>• Excess baggage charges.</li> <li>• Tips.</li> </ul>
<p><b><u>FOC POLICY :</u></b></p> <ul style="list-style-type: none"> <li>❖ For group over 25 paying paxs : 01 FOCs in SGL room</li> </ul> <p><b><u>CHILD POLICY :</u></b></p> <ul style="list-style-type: none"> <li>❖ Child under 6 YRS sharing room without extra bed : 50% of adult's rate</li> <li>❖ Child under 6 YRS sharing room with extra bed : 75% of adult's rate</li> <li>❖ Child from 6-10 YRS sharing room without extra bed : 70% of adult's rate</li> <li>❖ Child from 6-10 YRS sharing room with extra bed : 90% of adult's rate</li> <li>❖ Child from 10 YRS sharing room without extra bed : 80% of adult's rate</li> </ul>	
<ul style="list-style-type: none"> <li>❖ Extra accomodation rates will be applied in case of a group meeting / conference may take place inside hotels / resorts.</li> </ul>	

## HOTEL LIST

CITIES	SUPER DELUXE	DELUXE
<b>HO CHI MINH CITY</b>	<ul style="list-style-type: none"> <li>• SHERATON SAIGON 5 Stars (DELUXE POOL) <a href="http://www.sheraton.com/saigon">www.sheraton.com/saigon</a></li> <li>• CARAVELLE 5 Stars (SUPERIOR) { HYPERLINK "http://www.caravellehotel.com" }</li> <li>OR SIMILAR</li> </ul>	<ul style="list-style-type: none"> <li>• LEGEND 5 Stars (DELUXE) <a href="http://www.legendhotelsaigon.com">www.legendhotelsaigon.com</a></li> <li>• RENAISSANCE RIVERSIDE 5 Stars (DELUXE CITY VIEW) <a href="http://www.renaissancehotels.com">www.renaissancehotels.com</a></li> <li>• NEW WORLD 5 Stars (DELUXE) <a href="http://www.newworldvietnam.com">www.newworldvietnam.com</a></li> </ul>
<b>CAN THO</b>	<ul style="list-style-type: none"> <li>• VICTORIA CAN THO 4 Stars (SUPERIOR) OR SIMILAR <a href="http://www.victoriahotels-asia.com">www.victoriahotels-asia.com</a></li> </ul>	
<b>DANANG – HOIAN</b>	<ul style="list-style-type: none"> <li>• FURAMA DANANG RESORT 5 Stars (GARDEN VIEW) <a href="http://www.furamavietnam.com">www.furamavietnam.com</a></li> <li>OR SIMILAR</li> </ul>	<ul style="list-style-type: none"> <li>• GOLDEN SAND RESORT 5 Stars (SUPERIOR) <a href="http://www.swiss-belhotel.com">www.swiss-belhotel.com</a></li> <li>OR SIMILAR</li> </ul>
<b>HALONG BAY</b>	<ul style="list-style-type: none"> <li>• HALONG PLAZA 4 Stars (SUPERIOR) <a href="http://www.halongplaza.com">www.halongplaza.com</a></li> <li>• SAIGON HALONG 4 Stars (SUPERIOR) <a href="http://www.saigonhalonghotel.com">www.saigonhalonghotel.com</a></li> <li>OR SIMILAR</li> </ul>	
<b>HANOI</b>	<ul style="list-style-type: none"> <li>• SHERATON HANOI 5 Stars (EXECUTIVE) <a href="http://www.sheraton.com/hanoi">www.sheraton.com/hanoi</a></li> <li>• HILTON OPERA 5 Stars (ROH) <a href="http://www.hilton.com">www.hilton.com</a></li> <li>OR SIMILAR</li> </ul>	<ul style="list-style-type: none"> <li>• MELIA 5 Stars (DELUXE ROH) <a href="http://www.solmelia.com">www.solmelia.com</a></li> <li>• SOFITEL PLAZA 5 Stars (SUPERIOR) <a href="http://www.accorhotels-asia.com/3553">www.accorhotels-asia.com/3553</a></li> <li>OR SIMILAR</li> </ul>

## CONDITIONS OF TOUR

**1. Validity :** Tour Rates will be validated to SEPTEMBER 2006. The above prices are not valid on Christmas – New Year Day and Lunar New Year periods.

**2. Payment method :**

+By **credit card plus surcharge for bank fee such as** Visa or Master (3%), American Express Card (4.5%) and JCB (4%)

+ By **Telegraphic Transfer Remittance:** Please plus **25 USD** of Bank Charges to The Total Amount for every time of payment.

**Beneficiary :** **KIEU PHUONG THAO**

**A/C # :** **100014849194891**

At **VIETNAM EXPORT IMPORT JOIN-STOCK BANK**

SWIFT CODE : **EBVIVNVX**

Address of bank : 7 Le Thi Hong Gam St., Dist.1, HO CHI MINH CITY, VIETNAM

**3. Notes of payment :**

+ All the above prices are **NETT** and **exclusive of any bank charge** for transferring the money to your account to ours or **surcharge if payment by credit card.**

+ Please be informed that payment by **Bank Draft** is not accepted.

**4. Deposit :** Deposit representing 30% estimated charges for the whole is to be submitted to TOAN VINH when confirm and the balance will be paid at least 15 days prior to arrival.

**5. Rooming List :** A rooming list for the above group must be submitted to the hotel at least 30 days prior to the group's or as soon as it is available.

**6. Cut-off Date :** 30 days prior to group's arrival.

**7. Cancellation Policy:**

- Within 30 days prior to arrival, 30% charge will be applied
- Within 21 days prior to arrival, 50% charge will be applied
- Within 14 days prior to arrival, 70% charge will be applied
- Within 7 days prior to arrival, 100% charge will be applied

**NOTES ON THE TOUR :**

- In the event of Force Majeure, unpredictable events (natural calamity, epidemic diseases, delayed flights,...) which are powerless or out of control, Toan Vinh Tours will not compensate any service influenced. The parties concerned nevertheless try the best in order to limit potential loss or damage.
- Passengers will have to pay all expenses of any change, which is made by the Clients themselves during the on-going tour.
- During the on-going tour, any cut of services, which is made by Passengers themselves, will not be refunded in money.