INCENTIVE TRAVEL PROGRAM

Treasures of Laos & Cambodia







Description of itinerary: SIEM RIEP - PHNOM PENH −SIHANOUKVILLE BEACH

- VIEN TIANE - LUANG PRABANG - ----12 DAYS / 11 NITES -----

Day	Fr	То	Itinerary	O/N in
Day 1		AL SIEM via BKK	Arrive Siem Reap – Treasures of the Kingdom of Cambodia, special welcome all warmly with colourful garlands, cold water and wet handkerchiefs to everybody, a moment of coutersy meeting then self-introduce with Indochina Incentive House's representative and tour guides in the meeting point's Siem Riep airport Siem Riep - The Cradle of Angkor Civilization - Where Combodian were Born, this is also a famous Archaeological City, as named as one of the seven greatest architectural wonders of the World. Covering approx 600 sq km, it contains more than 100 fabulous ancient monuments and over dozen major compound Temples, which were built during the most splendid Era of the Khmer Dynasty between the 9 th – 13 th century and were the ancient capital of the Khmer Empire. The constant building program undertaken by successive Khmer kings can be compared favourably with the pyramid construction projects of the Pharaohs in Egypt. Similar to the Pharaohs, the Khmer kings made use of a vast force of slave labour. Each new "project" was made possible by the 750,000 people estimated to have lived at Angkor during the 12th and 13th centuries. Here, travellers will have experiences about Cambodian's Spirit value worth through Ancient Temples (worshipping Shiva-Hindu, or Buddha, Khmer Kings), the stately vestiges of Old Palaces, Royal Courts, ancient Terraces, Public Buiding, collapsed citadels and antique Towers. Our experienced tour guides will transmit you the most lovely aspects of Angkor Temples - during 25' by coach from the Airport to your luxury Hotel in the centre of town. Express check-in with welcome-drink and room-keys are being available. Take your time to free at leisure, a full resting after the long flights. Since we have not known yet your draftly flight arrive / departure on AM or PM. However, please just inform your arrival / departure time then I	

Day	Fr	То	Itinerary	O/N in
Day			will amend some interesting activities as the options. You may enjoy the boat cruise on the Great Lake of Tonle Sap, its extraordinary bio-diversity and hydrology make it an ecological wonder of the world, offer visitors an insight into the old tradition of riparian life and natural splendor of Cambodia. Dinner: Buffer dinner in Hotel with included drink (1/2 bottle of wine or 2 cans of beer or solf-drink per pax, free-flow of mineral water, tea and coffee). Pre-diner cocktail are served at meeting-point where red carpet welcome will lead you to the Grand-Khmer restaurant while thunderous music from tradition Royal musical intruments. A traditional music band will sow in your mind the most memorable moments of lifetime thru the folk-music, folk-singers, folk-songs and folk-dances of Apsara dancers during dinner. Suggested night activities include the Cambodian therapy massage or a tropical cocktail in Hotel's bar or just lazing arround. Return-back your hotel, let's imaging then amazing of gilf incentive which placed somewhere in the room, enjoy your stay. (D)	07 IV III
Day 2		EP fullday our	After breakfast, let's experience a fullday tour to discover Siem Riep. Firstly, visit Angkor Wat – one of the seven greatest architectural wonders of the world, as a temple and mausoleum for King Suryavarman II at the peak of the Khmer empire in the first half of 12th, Angkor Wat is probably the best-preserved of the Angkorean temples, with a central tower surrounded by four smaller towers. The central monument represents the mythical Mount Meru, the holy mountain at the centre of the universe, which was home to the Hindu God Vishnu. The whole complex covers 81 hectares, a rectangular wall measuring 1025 metres by 800 metres borders the inner edge of the moat, and temple's greatest sculptural treasure is its 2 km-long bas-reliefs around the walls Continuing to the most rememberable Temples that built from 9th to 11th century such as: the Southern Entrance Gate of Angkor Thom, Bayon Temple – built by Jayavarman VII at the end of the 12th, in the exact center of the city of Angkor Thom, proceeding to Baphuon, Terrace of the Elephants & Terrace of the Leper King. Finally, in the late afternoon, coming to the Phnom Bakheng temple, is the first temple in Angkor region build by the Yacovarmanl King in the first of 9th century, located on a slope gently hill where thousands tourist are grouping on the hilltop to catch a memorable time of life when viewing the marvellous sunset. Lunch: will be hosted in the riverside restaurant, there is a local restaurant located in a green area, decorated and deeply impressed as colonial style. There is high-class food set menu of 4 main courses, including 1/2 bottle of wine or 2 beer / solf-drink cans per person, no-limit of mineral water, tea and coffee. Light music during lunch as well. Dinner: in the restaurant of your hotel, with the speciality food of western style of 4 courses, 1/2 bottle of wine or 2 beer / solf-drink cans per person, no-limit of mineral water, tea and coffee. Before dinner, we will enjoy a merry team building game, there is a good incentive gilf only w	

Day	Er	To	Itinorary	O/N in
Day 3			A halfday tour for Angkor complex on morning, visit Kravan, Srash Srong, Ta Keo temples, is a pyramid on 5 levels whose total height is 22 metres and dedicated to Shiva, continuing to visit most rememberable Temples that build from 9 th to 11 th cntury such as: Preah Rup, Preah Neak Pean, Preah Khan & Ta Phrom Temple, was a monastery built by Jayavarman VII as a residence for his mother. Ta Prohm has been controversially left to the destructive power of the jungle by French archeologists to show how nature can destroy man's work. It has been largely overgrown by the jungle and as you climb through the dilapidated stone structures you see many giant trees growing out of the top of the temple itself. Ta Prohm looks as many of the monuments did when European explorers first laid eyes on them. Back to hotel for a late lunch, free at leisure until check-out then transfer to the airport for a flight to Phnom Penh by FT 703 at 16.25-17.10 Arrive Phnom Penh - the city retains its traditional Khmer and colonial charm. French villas along tree-lined boulevards remind the visitor that the city was once considered the gem of Southeast Asia. Recent political changes have triggered an economic boom of sorts, with new hotels, restaurants, bars and nightclubs springing up around the city. Lunch: Set-menu lunch of 5 courses in the hotel's restaurant with drink package included. Dinner: a riverside themed buffer dinner, a folk music bank will make merry during dinner on private area, enjoy your dinner while the oriental	O/N in PHNOM PENH
			elegant spaces surrounding you, drink package included. Suggested night activities include the Cambodian therapy massage or a tropical cocktail / Cambodian biere in a elegant local-bar or just lazing arround. Return-back your hotel, let's imaging then amazing of gilf incentive which placed somewhere in the room, enjoy your stay. (B, L, D)	
Day 4		M PENH y tour	A fullday to discover Phnom Penh, enjoy a interesting tour by the Tricycles on 2 hours, the small rikshaws will carry you strolling arround / along Bassak river, downtown and shopping streets, to relax and view to daily-life surrounding or communicating is a good way to have an impression of the city, to catch the spirit of Cambodia. Visit the Royal Palace compound, was built by King Norodom in 1866, inside its gleaming yellow walls are most conspicuous feature and impressive colorful Khmer-style Halls for the Royal family, then visit Silver Pagoda, located in the compound of the Royal Palace. Inside its floor is constructed of 5000 silver tiles. In the center of the pagoda there is a magnificent 17th-century emerald Buddha statue made of baccarat crystal and its walls enclosing are covered with frescoes depicting episodes from the Khmer version of the Ramayana. A nice photo-group picture should be catch in the Mekong River Bank, where is ideal place with great back-view of Royal Palace compound, or Independence Monument, inaugurated in 1958 to celebrate Cambodia's	PENH
			Independence Monument, inaugurated in 1958 to celebrate Cambodia's independence. Proceeding to Cambodia's National Museum offers a charming setting for a stunning collection of ancient Khmer art. Finally, visit Toul Sleng Genocide Museum (S-21) a memorial and a testament to the madness of the Khmer Rouge regime, Toul Sleng kept extensive records, leaving thousands of photos of their victims. Enjoy shopping at Central market and Toul Tompong Market you will feel a bustling daily life of local people with Cambodian's special character through local specialities, their houses, their face, Palaces and buildings of	

Day	Fr	То	Itinerary	O/N in
			Khmer & Colonial style architectures. Lunch : Set-menu lunch of 5 courses in the hotel's restaurant with drink package included. Dinner : Mekong themed buffer dinner on a riverside restaurant, a folk music bank will make merry during dinner on private area, traditional music and dance, fabulous spread of food – it's an experience in the culture and cuisin of Mekong river, enjoy your dinner while the oriental elegant spaces surrounding you, drink package included. Suggested night activities a chance trip to a floating casino to try your luck or just lazing arround. (B, L, D)	
Day 5	PHNOM PENH - SIHANOUKVILLE		After breakfast, we check-out and straight up to Sihanoukville, is a coastal city in the southwest corner of Cambodia, 232km from Phnom Penh by National Highway No.4. the highway is smoothly and cost you of 5-6 hours usually, since we have to stop somewhere for the rests or visitings also. Landscapes en route are very interesting with the immense rice-fields, farmers are working in the fields, small and peace villages, ethnic minority hamlet, country marketsthere are the sweet beginnings to talk with then explaination of Cambodia by our tour guides. Alternately, some funny stories or folk-stories will be told and together with the indoor team-games which very fancy! Arrival Sihanoukville, check-in to your beach resort, time to enjoy yourself, relax on private beach of resort. Sihanoukville beaches are known for their quiet, natural and unspoiled enviroment, cosy atmosphere and the large stretches of white sand and clear waters Lunch: A-la-cart lunch in a local restaurant en-route with included A-la-cart drink (maximum of 1/2 bottle of wine or 2 cans of beer or solf-drink per pax, free-flow of mineral water, tea and coffee) Dinner: Barbacue / buffet dinner in beach-resort's out-door restaurant with included drink package. Pre-diner cocktail are served at a Khmer's campside, entertainment by roving guitarishs and aboriginal music and dance for cocktails and bush band for dinner. (B, L, D)	NOUK VILLE
Day 6	6 SIHANOUKVILLE a Fullday free at leisure		A fullday free at leisure to sun-sea bathing or independence activities. (Meals included but not by whole group) take your time to self-discover Shihanoukville and its surroundings. Lunch: A-la-cart lunch in beach-resort's restaurant at the personal time individually with included A-la-cart drink (maximum of 1/2 bottle of wine or 2 cans of beer or solf-drink per pax, free-flow of mineral water, tea and coffee) Dinner: A-la-cart diner in beach-resort's restaurant at the personal time individually with included A-la-cart drink (maximum of 1/2 bottle of wine or 2 cans of beer or solf-drink per pax, free-flow of mineral water, tea and coffee) Suggested night activities include the Thai therapy massage or a tropical cocktail / Cambodian biere in a elegant local-bar or just lazing arround. (B, L, D)	SIHA NOUK VILLE
Day 7	SIHANOUKVILLE a Fullday Incentive WOW!		After buffer breakfast, free at leisure on beach or just lazing arround. Let's do yourself the most unforgettable senses of a restful days. Free until time on middle afternoon for a interesting mini-olympic, hilarious out-door activities. There are the fancy team games, team building which will tickle your groups fancy. Fun after work !, a relaxing time ! and doubled up with laughter! Then a Indochina night, a wonderful time to making friends, cultural	SIHA NOUK VILLE

Day	Fr	То	Itinerary	O/N in
			exchanges and learning the traditional-dances, team folk-dances in the Oriental/Westerner merry melodies with local actress / actors. Lunch: A-la-cart lunch in beach-resort's restaurant at the personal time individually with included A-la-cart drink (maximum of 1/2 bottle of wine or 2 cans of beer or solf-drink per pax, free-flow of mineral water, tea and coffee) Dinner: Indochina Themed setmenu dinner in beach-resort's restaurant during the joyful time, included A-la-cart drink (maximum of 1/2 bottle of wine or 2 cans of beer or solf-drink per pax, free-flow of mineral water, tea and coffee) (B, L, D)	
Day 8	SIHANOUK VILLE - PHNOM PENH - VIEN TIANE		Arrive Wattay Airport in Vien Tiane, meet & greet. Transfer to the hote welcome reception, express check-in with welcome-drink and room	
Day 9	VIEN TIANE fullday tour - LUANG PRABANG		Laos, 'land of a million elephants' and one of the last places to see old Indochina. Laos' isolation from foreign influence offers travellers an unparalleled glimpse of traditional southeast Asian life. From the fertile lowlands of the Mekong River valley to the rugged Annamite highlands, Laos is the highlight of southeast Asia. Sits on a bend in the Mekong River amid fertile alluvial plains. Despite its chequered past, Vientiane is a laid-back city with a number of interesting wats and lively markets. Fullday tour to visit Wat Sisaket, built in 1818 by Chao Anou - the very king esponsible for incurring the wrath of the Siamese and causing his capital's obliteration. The interior of the main hall, and the walls of the surrounding courtyard, are inset with thousands of tiny niches and shelves containing 6840 Buddha images and Buddhist inscriptions from the 18th century. Then Patouxai war memorial. Inspired by the Arc de Triomphe in Paris, the Patouxai (Lao for Gateway of Victory) is adorned with an array of rough hero Lao historical imagery and offers a splendid, panoramic view of the city from its top. Peoceeding to Wat Ho Phakeo - a former royal temple, built in 1565 by King Setthathirat, the temple was originally designed to house the famous Emerald Buddha, which he had brought with him from the Kingdom of Lanna, That Luang - The most important national monument in Vientiane, is a symbol of both Buddhism and Lao sovereignty, was constructed in 1566 by King Setthathirat Lao Revolutionary Museum, a monument to Laos' long struggle to free itself from colonization. Check-out, transfer to the airport for a flight to Luang Prabang by QV 103 at 16.30-17.10. Welcome on arrival, meet & great, transfer to Hotel for check-in, free until themed dinner. Lunch: in Vien Tiane, at a local riverfood restaurant, built on stilts	PRABANG

Day	Fr	То	I tinerary O		
			above the river. Set-menu of 5 courses with a-la-cart drink (maximum of 1/2 bottle of wine or 2 cans of beer or solf-drink per pax, free-flow of mineral water, tea and coffee) Laos-folk percussion instruments music on welcome & entertainment. Dinner: Buffet dinner inside hotel-restaurant. Pre-dinner cocktails are served in a function room, theme party with highclass food, waiters/waitresses in traditional dress, folk music, and harmonious melodies Return-back your room, let's imaging then amazing of gilf incentive which placed somewhere in the room, enjoy your stay. (B, L, D)		
Day 10			Return-back your room, let's imaging then amazing of gilf incentive		
Day 11	LUANG PRABANG outside tour - VIEN TIANE		After breakfast, time to experience the surroundings of Luang Prabang. An excursion by boat fro along the Mekong River to visit the holly caves of Pak Ou: Tham Tinh and Tham Phum. A repository for old or damaged Buddha images that once graced household shrines, the caves of Tham Ting and Tham Phoum have become highly venerated sanctuaries. During Lao New Year boatloads of Luang Prabang residents make the 25km pilgrimage up the Mekong River to the caves to wash the Buddha images and make merit, just opposite Mekong river's bank is the village of Ban Xang Hai. Though for centuries the village made its living by crafting		

Day	Fr	То	Itinerary	O/N in
			stoneware jars, more recently it has become famous for brewing a particularly fiendish liquor, made from fermented sticky rice, called 'lao-lao.' Most boatmen running tours to the Pak Ou Caves include a stop at the 'Whisky Village' seeming to appreciate that a quick drink is required after viewing all those damaged Buddha images! Transfer back to Luang Prabang by bus, set-up your luggages, check-out	
			, say good-bye Luang Prabang, then go straight to the airport for a flight back Vien Tiane by ${\hbox{\it QV}}$ 104 at 17.40-18.20	
			Welcome back to Vien Tiane, meet & greet, check-in then enjoy a lovely farewell-diner.	
			Lunch : Picnic-lunch at somewhere en route in Pak-ou Caves or 'Whisky Village'. a-la-cart drink included.	
			Dinner : in a luxury floating cruise-restaurant, enjoy a night cruise to view Vien Tiane by night and bird-view to Thailand-Laos borderline. Roving guitarists & harmonica players welcome on red carpet. Entertainment by the light music, local speakers intermingle with see-off melodies on Indochina and Western ryhthms, singing together then	
			dance. We will have the easy surveys and selected forms, lot of award pleasant gilfs will be announced for the people were selected thru our forms So many happy supprises for our dear friends, who's the Miss Group? who's Mister Group? who's the photogenic face? who's the	
			most punctiality? who's the louder? etc and much more, be singing in chorus then finally, a latest DVD and album which contain their lovable pictures and noteworthy scenes throughout the itinerary will be the full meaning gilf to every couple or single! (B, L, D)	
Day 12	FLY BACK HOME FROM VIEN TIANE via BANG KOK		After Breakfast, take your time to free at leisure or just lazing arround or enjoy a last quick round of Vien Tiane to visit & shopping in the most bustling market of Vien Tiane – Saang Market until time to check-out, transfer to the airport for a flight back home via Bang Kok. It's timely, you have to say Good-bye Laos, Good-bye Indochina. You surely have plentiful memories of Orient also my country. We (Indochina Incentive House) thank you very much for your choice of our company as your ground handler in Vietnam and may be Indochina countries on further, be sure all our people are your best friends alway and beyond. May we will meet and honoured welcome you have other voyages to Indochina in the days coming, continuing to discover, to experience the endless imposing landscapes, then get the really restful moments in a diversified World and a this colourful Subregion of Mekong River: VIETNAM – LAOS – CAMBODIA – THAILAND - MYANMAR! GOOD-BYE & SEE YOU AGAIN! (B)	

◆ TOUR RATES:

♦ INCENTIVE TRAVEL PROGRAM OF CAMBODIA (8DAYS / 7NITES) & LAOS (5DAYS / 4NITES)

CAMBODIA 8D/7N LAOS 5D/4N	HOTEL Category	Prices are nett in EUR per pax for group of 35 ~ 45 paying paxs plus 1 FOC in SGL room	Single Supplement	
SIEM RIEP - PHNOM PENH	SUPER DELUXE	ТВА	ТВА	
- SIHANOUKVILLE -	VERY DELUXE	ТВА	ТВА	
VIEN TIANE - LUANG PRABANG	DELUXE	ТВА	ТВА	
SURCHARGE FOR ITALIAN SPEAKING GUIDE : 500 EUR/GUIDE/12 DAYS PROGRAM				

HOTEL LIST

CITIES	SUPER DELUXE	VERY DELUXE	DELUXE
SIEM REAP	- RAFFLES GRAND D'ANGKOR - www.raffles.com	- SOFITEL ROYAL ANGKOR - www.Sofitel-Royal-Angkor.com	VICTORIA ANGKORwww.victoriahotels-asia.com
PHNOM PENH	- RAFFLES LE ROYAL HOTEL - www.raffles.com	- INTER-CONTINENTAL - www.intercontinental.com	- INTER-CONTINENTAL - www.intercontinental.com
SIHANOUK VILLE	- SOKHA RESORT or similar - www.sokhahotels.com	- HOLIDAY PALACE RESORT & CASINO or similar	
LUANG PRA BANG	- PANSEA PHOUVAO HOTEL - www.pansea.com	- VILLA D'SANTI - www.villasantihotel.com	- THE GRAND LUANG PRABANG - www.grandluangprabang.com
VIEN TIANE	- SETTHA PALACE - www.setthapalace.com	- LAO PLAZA HOTEL - <u>www.laoplazahotel.com</u> - NOVOTEL - <u>www.novotel.com</u>	 LAO PLAZA HOTEL www.laoplazahotel.com NOVOTEL www.novotel.com

INCLUSIVE OF:	EXCLUSIVE OF:
• Private super transportation in very good conditions between areas by	
air-conditioned vehicle, boat as indicated in the itinerary.	of BANG KOK / SIEM RIEP :
• Domestic flights of SIEM RIEP / PHNOM PENH / VIEN TIANE / LUANG	127 EUR/PAX, VIEN TIANE /
PRABANG / VIEN TIANE including airport taxes.	BANG KOK : 88 EUR/PAX
 Accommodation based on twin – sharing superior room with daily buffer 	and airport taxes.
breakfasts.	Visa arrangement fees.
Express airport check-in, visa assistantces, porters	Insurances
Sightseeing, excursion and entrance fees.	Personal expense such as
• Full board in the good local restaurants / inside hotels during tours with	telephone calls, fax, laundry,
high class food.	beverages and meals, and
• Drinks at Luncheons & Dinners based on 1/2 bottle of wine or 2 beer /	highlights or sightseeings

vietnam@vietnamasean-tvtours.com laos@vietnamasean-tvtours.com cambodia@vietnamasean-tvtours.com

solf-drink cans per person, free flow of mineral water, tea and coffee.

- Outdoor/indoor WOW activities & camp-fire including barbecues and traditional music showes, Pre-dinner cocktails, entertainments, speacial welcome as indicated.
- Incentive Gifts in the staying room and as indicated.
- English or French speaking guides during tours.
 - A Representant from Indochina Incentive House during the full stay

which are not indicated in the program.

- Excess baggage charges.
- Tips.
- A Extra fee for German / Italian / Spanish speaking guides (if available).
- Child under 10 YRS sharing room with parent without extra bed: 50%, Child with extra bed: 100%

CONDITIONS OF TOUR

- **1. Validity:** Tour Rates will be validated to 2005. The above prices are not valid on Christmas New Year Day and Lunar New Year periods.
- 2. Payment method:

+By credit card plus surcharge for bank fee such as Visa or Master (3%), American Express Card (4.5%) and JCB (4%)

+ By Telegraphic Transfer Remittance: Please plus **25 EUR** of Bank Charges to The Total Amount for every time of payment.

Beneficiary: KIEU PHUONG THAO

A/C#: 100014849194891

At VIETNAM EXPORT IMPORT COMMERCIAL JOIN-STOCK BANK SWIFT CODE : EBVIVNVX

Bank Address: 7 Le Thi Hong Gam St., Dist.1, HO CHI MINH CITY, VIETNAM

- 3. Notes of payment:
 - + All the above prices are **NETT** and **exclusive of any bank charge** for transferring the money to your account to ours or **surcharge if payment by credit card**.
 - + Please be informed that payment by **Bank Draft** is not accepted.
 - + If your booking is in the last minute, you must to pay by Credit Card only, the Total Amount will be Tour's Cost plus Card surcharge fee as indicated in the Item No 2.
- **4. Deposit :** Deposit representing 30% estimated charges for the whole is to be submitted to TOAN VINH when confirm and the balance will be paid at least 15 days prior to the group's arrival.
- **5. Rooming List**: A rooming list for the above group must be submitted to the hotel at least 15 days prior to the group's or as soon as it is available.
- 6. Cancellation: Cancellation should be noticed to TOAN VINH TOURS at least three weeks prior to function. Otherwise a cancellation charge of 30% on total revenue will be applied.

NOTES ON THE TOUR:

- Passengers will have to pay all expenses of any change, which is made by the Clients themselves during the on-going tour.
- During the on-going tour, any cut of services, which is made by Passengers themselves, will not be refunded in money.